

The biggest factor holding therapists back from meeting many referral sources is _____

The _____ was that the physicians would _____ her ideas about therapy and why it was _____.

She addressed her _____ by using _____, _____, _____ and the materials _____.

Her husband said “That is really fascinating! You never told me this before! as she _____.

When she realized the physician was so drawn in to the presentation, it was really _____ for her, and increased her _____

Ms. Wood said it was hugely important to _____ in order to quell her fears.

Ms. Wood addressed her _____ by using _____, _____, _____ and the materials _____.

The first doctor she met completely _____ her appointment. He was _____.

She was thrown off, but used _____.

It was a nightmare scenario, but she told herself _____ Monica, _____.

She had a folder with the _____ and the _____.

Within two minutes, the doctor started to _____. Within 4 minutes, he was _____.

She thought, This going to be really painful if he continues to _____. But she thought _____.

The doctor started to ask her _____ and _____.

What the physician said was so interesting to her was _____ to exponentially aid his patients in the healing process.

The doctor was very _____ that she had _____ . She could see the wheels moving for him as he flipped through _____ .

The physician she talked to had never heard about _____ even though he is very holistic in his approach to healthcare.

He said the common denominator for pain and autoimmune disorders was _____ and _____ .

He had a hypothesis that _____ - which is when he asked for _____ .

Now the physician has a completely different framework to think about _____ which could have a major shift on the _____ epidemic.

When she shared the _____ he found it very useful. He asked for a copy to use it to _____ all of his patients in order to deepen his understanding of them.

She _____ felt that she was 'Selling herself" She felt _____

Experts _____ and they also offer a _____ .

The physician was the one who asked for _____ and he started _____ .

In advance, she put _____ and _____ and had _____ . He was able to _____ the _____ on his own and see that she was not just puffing up smoke.

That kind of _____ data does not fly with someone with an MD.

The professional identity of physicians is very tightly fused with _____ because _____ evidence does not help people over the long haul.

They were able to connect when _____ and at that point he was fully engaged. The _____ really drew him in.

The _____ is a necessary language to be able to talk to physicians, because they are the primary bridge to the people that therapists want to reach.

Then, that bridge becomes much _____.

She has a 66% success rate in _____ physicians.

The common thread among all the physicians was that none of them said _____.

The pediatrician said that the link between _____ and physical health was never part of his schooling. The _____ was completely new to him.

If a person has _____ they have well over 300% higher risk of heart attack. A genetic model from Harvard found that the highest genetic risk group had 60% higher risk of heart attack. This shows that _____ is far more important than genetic factors in risk of heart attack.

The pediatrician referred his young patient's parents for therapy because _____.

The pediatrician is changing how he practices health care after meeting Ms. Wood because _____.

“I as an expert in my area am shifting _____ in their area of expertise, which _____ their patients”

Her own staff in her clinic had _____ level of knowledge in this area.